

ZENK is an independent full-service commercial law firm with around fifty lawyers and notaries at its offices in Hamburg and Berlin, as well as its own tax consultancy, advising on national and international projects in all core areas of commercial law.

We advise and represent employers and their potential employees nationwide in a comprehensive and qualified manner on all questions concerning labour and residence law. Based on many years of practical experience, we have the legal knowledge but also the necessary pragmatic approach to provide you with the best possible advice on employing foreign staff representing you at the competent authorities.

AREAS OF COMPETENCE

- Capital Markets, Private Equity & Finance
- Corporate Law | M & A | **Portuguese Desk**
- Corporate Restructuring | Insolvency
- Food | Consumer Goods | Goods and Services
- Industry Establishment and Infrastructure | Environment | Energy
- IP | IT | Competition | Intellectual Property
- Labour Law | Residence Law and Immigration of Skilled Workers
- Real Estate | Construction
- Mediation | Litigation
- Notary's Office
- Public Law | Public Tenders | Grants and Subsidies | Public Procurement Law | Municipal Law and Essential Services Provision
- Taxes

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ZENK

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PORTUGUESE DESK

EXPERIENCE AND A BROAD NETWORK

The Portuguese economy is innovative and investment-friendly. Portugal is also the gateway to the Portuguese-speaking countries, meaning markets with great growth potential, such as Brazil, Angola and Mozambique.

The Portuguese Desk is headed by Dr. Stephan Schäfer. He is a partner at ZENK and a specialised lawyer for commercial and corporate law with long-standing professional contacts in Portugal and a broad network. His work focuses on supporting complex international projects (M&A transactions, rolling out compliance systems) and the legal modelling and implementation of innovative business models.



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Advising businesses from Portuguese-speaking countries on entering the market in Germany

We help Portuguese businesses get off to the best possible start in Germany by providing legal advice and access to a large network of established market players in the food, FMCG and medical technology sectors, as well as in the start-up world. ZENK is a member of the German-Portuguese Chamber of Foreign Trade.

Support for projects in Portuguese-speaking regions through an international network

We also advise businesses and international corporate group on their cross-border projects and transactions. We have long-standing relationships to the best Portuguese commercial law firms and can offer our clients access to this network in the Portuguese-speaking world. We are very familiar with the cultural, linguistic, and legal customs of your business partners and support projects in all areas of commercial and corporate law.

Our areas of expertise

The **food sector**, **agriculture** and **healthcare** in Portugal offer lucrative opportunities. Food imports from Germany are showing a positive trend with a growing presence of German food products, especially through discounters and supermarkets. Portugal's dynamic and internationally attractive **healthcare sector**, which is constantly being modernised and digitalised, offers significant sales potential for innovative German technologies and **medical technology** products.